Zeroing in on Urban Development Capacity

Washington APA Conference

November 13, 2009







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- How much land is needed?
  - -What lands are likely to accommodate growth?
  - -What will be built on those lands?



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- How much land is needed?
  - -What lands are likely to accommodate growth?
  - -What will be built on those lands?
- Buildable Lands Program



#### **Buildable Lands Counties**

- The Buildable Lands Program was added to GMA in 1997 (RCW 36.70A.215)
- Six counties required to prepare reports every 5 years





## **Buildable Lands Planning**

- Adopt County-Wide Planning Policies
- Adopt Procedures
- 3. Data Collection
- 4. Evaluation Report
- 5. Reasonable Measures
- 6. Annual Monitoring





Tim Stewart on the importance of reliable tools



"So what's this? I asked for a hammer!
A hammer! This is a crescent wrench! ...
Well, maybe it's a hammer. ... Damn these stone tools."

### **ESA** Adolfson



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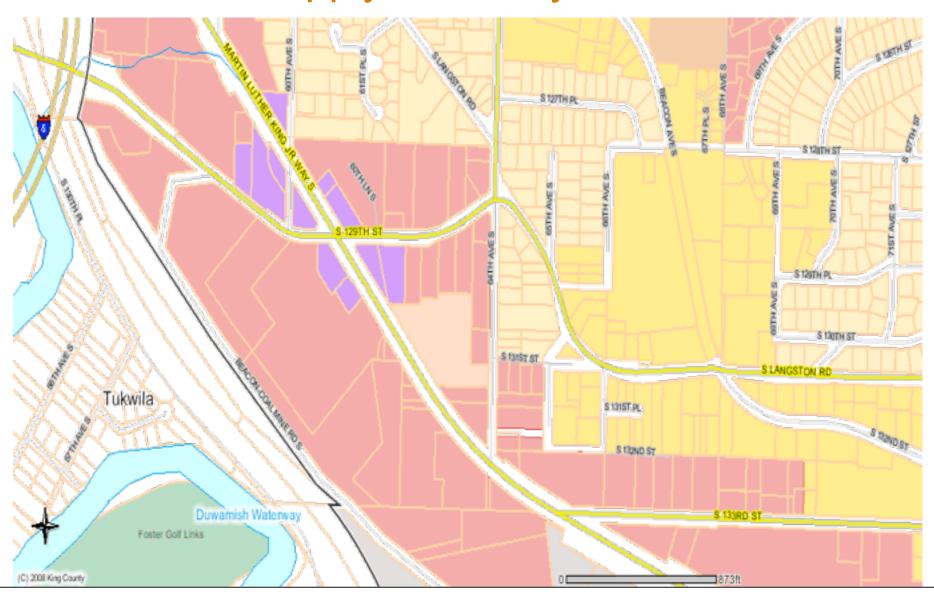




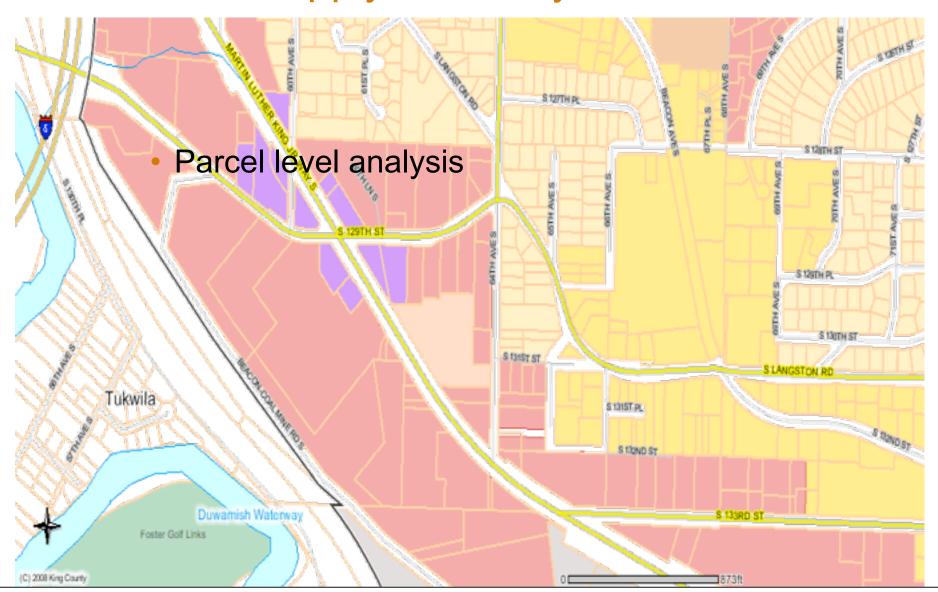




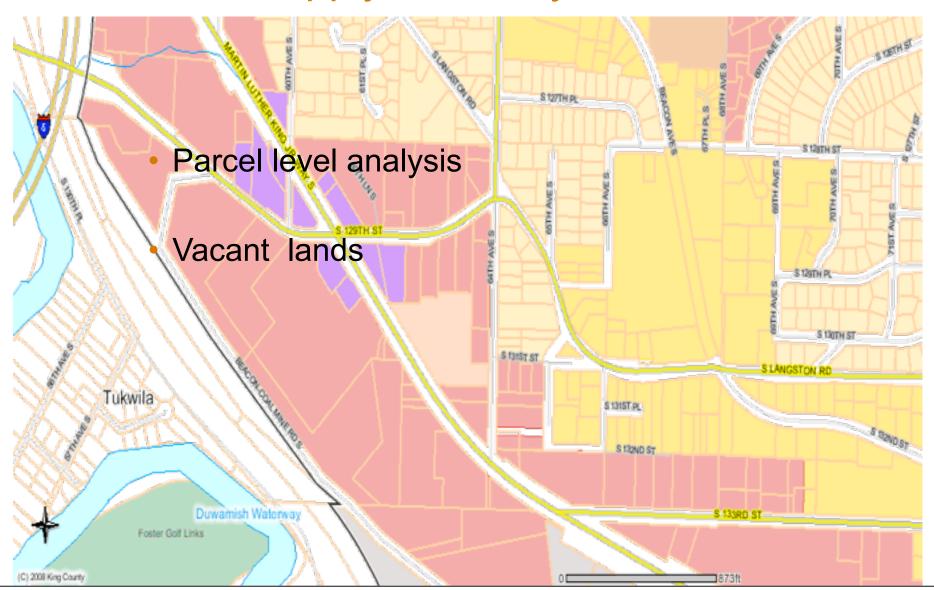




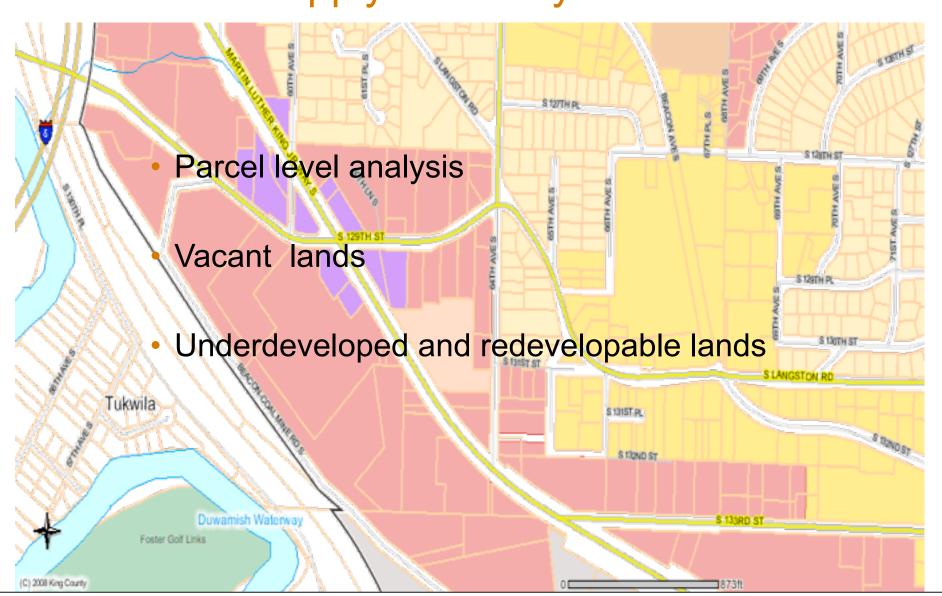














## **Vacant Land**





## "Underdeveloped" Land





## "Underdeveloped" Land

 Has some development but zoning would allow more





## "Underdeveloped" Land

- Has some development but zoning would allow more
- Most developed land meets this definition





## What Land Is Likely to Redevelop?

- Property constraints
  - Lot area
  - Zoning
  - Existing development
- Market forces
  - Dynamic and cyclical
  - Reflected in development behavior





- Parcel and parcel data in GIS
  - Lot size, current land use, building area, number of units



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  - Lot size, current land use, building area, number of units
- Assessed value of land and improvements
- Permit data
- Observations and specific plans



#### Assessed value and ILR

Improvement value/land value=ILR

#### Example:

Improvements assessed value = \$100,000 Land assessed value = \$300,000 ILR = 33%



### **Evaluating Market Forces**

- ILR Compares value of land and improvements
  - ILR < 50% = Likely to redevelop</p>
  - Buildable land inventory goes up and down with assessed land values
- What are some non-fluctuating characteristics of properties that have been redeveloped?
- What characteristics do properties that were redeveloped have in common?
- Can these be correlated with zoning?



# Why this model may be important for Cities and Counties which are not "Buildable Lands"

- Density is at the center of many of our land use conflicts.
- "Planned Density" v. "Achieved Density"
- Procedures for projecting future development capacity will be disputed by those who do not like the outcomes.
- Moving toward a more rational model for assuming future density may narrow the scope of the disputes.



## Three traditional problems with projecting density

- Outdated zoning which is inconsistent with the built environment
- Unrealistic Expectation of future density
- Inadequate infrastructure needed to support future development.



## Outdated Zoning which is Inconsistent with the Built Environment





## Unrealistic Expectations of Future Density





## Inadequate Infrastructure Needed to Support Future Development





## Seattle Redevelopment Study

## Developing the Model – An Alternative to the ILR

- Focus:
  - Commercial and MF re-development
  - past behavior in private development
  - stable property characteristics
- Provides basis for selecting properties to include in land supply inventory
- Relationship as predictive tool?





## Proposed Model: Density Ratio

 The <u>Density Ratio</u> is the ratio of an existing building characteristic to the redeveloped characteristic



## Calculating the Density Ratio

Parcel X: Existing Condition





#### Calculating the Density Ratio

Parcel X: Existing Condition



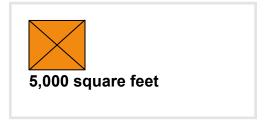
Redevelopment



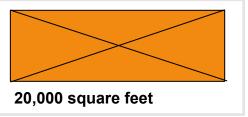
#### Calculating the Density Ratio

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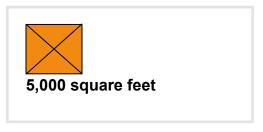




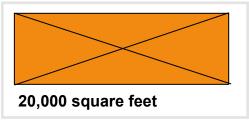
## Calculating the Density Ratio

Parcel X: Existing Condition

Parcel X: Redeveloped Condition



Redevelopment



Density Ratio = 
$$\frac{5,000}{20,000}$$
 = 0.25



#### **Analysis Question**

 Is there a Density Ratio threshold that is observable in the historical permit record that would indicate when redevelopment is likely?



#### Methods - Data Sources

- City of Seattle residential building permit data
   1997 2007
- City of Seattle commercial building permit data
  1997 2007
- 1997 King County parcel layer
- 1997 King County assessors extracts (the oldest KC data available)



#### Methods – Major Steps

- Using 1997 and 2007 City Permit Data and King County Assesors Data - Identify redevelopment projects from 1997 – 2007
- 2. Determine existing building parameters (units or square feet) County Assessors Data
- 3. Determine redeveloped building parameters (units or square feet) City Permit Data
- 4. Calculate Density Ratio



#### Redevelopment Defined

Residential Redevelopment Projects =

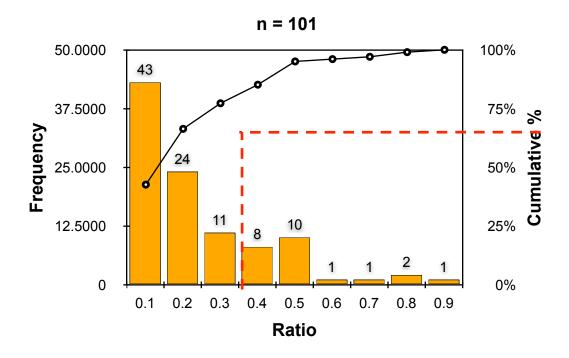
No. New Units > No. of Existing Units

Commercial Redevelopment Project =

Final structure was > 2x the square footage of the existing structure



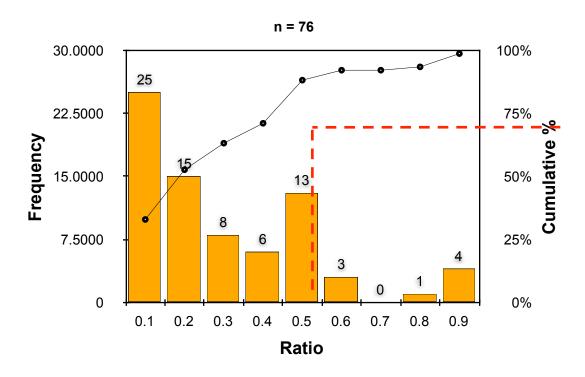
# Results – Residential Units C, NC and MR Zones



Density Ratio Threshold = 0.3



## Results – Commercial Square Feet C and NC Zones



Density Ratio Threshold = 0.4



#### Testing the Model

- Test sample included all C and NC zoned properties in Seattle
- Calculated DR for 1997, 2002 and 2007
- Calculated ILR for 1997, 2002 and 2007
- Compared results from each method

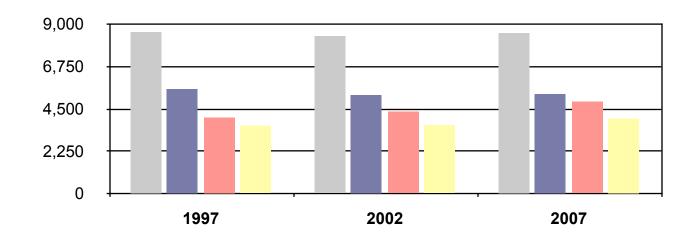


#### **Data Sources**

- ILR:
  - Improvement Value: King County Assessor
  - Land Value: King County Assessor
- DR:
  - Existing Condition King County Assessor
    - Gross square feet and Residential Units (converted to sf)
  - Future Condition Seattle Development Capacity
     Assumption Model
    - Based on observed development not max capacity



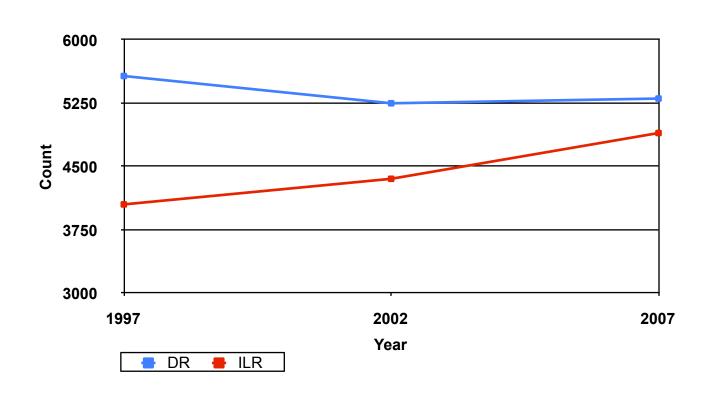
#### Results



• DR identified  $\sim 10 - 15\%$  more properties

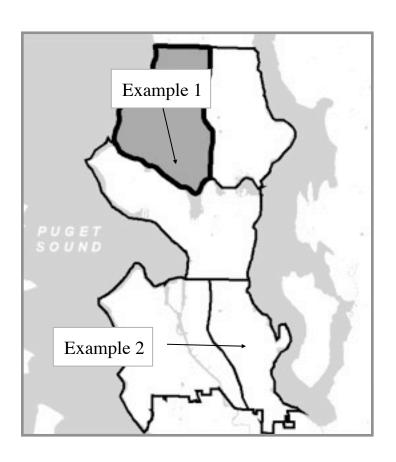


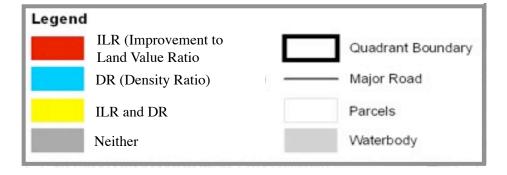
#### **Trend Comparison**





#### Mapping the Results

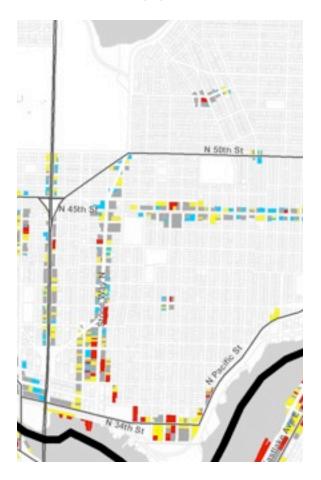




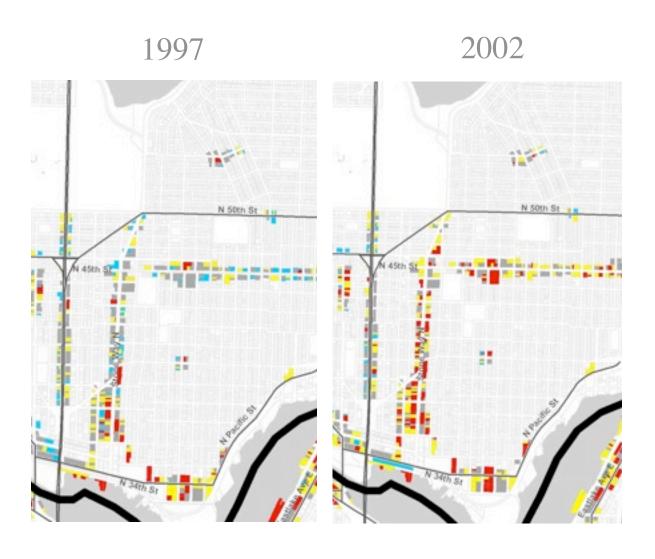




#### 1997











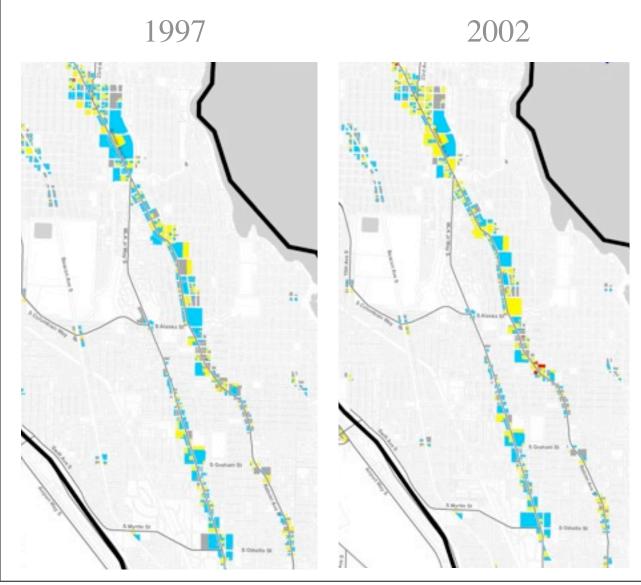




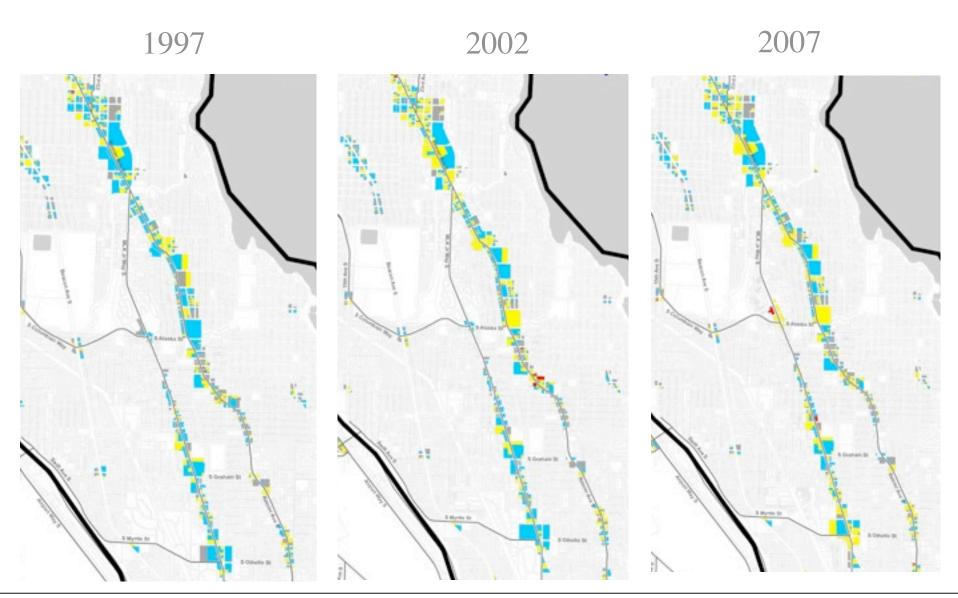
1997



















 Accommodating population and jobs: New GMA growth targets and Vision 2040





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- Infill and redevelopment key
  - 2/3 of King Co. housing capacity on redevelopable land
  - 3/5 of King Co. employment capacity on redevelopable land
  - Suburbs: focus on "retrofitting" downtowns, shopping centers, major institutions/facilities districts
  - Goal: Compact mixed-use urban centers





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  - Suburbs: focus on "retrofitting" downtowns, shopping centers, major institutions/facilities districts
  - Goal: Compact mixed-use urban centers
- Challenges to estimating redevelopment potential
  - Emerging markets with little activity
  - Reliance on recent trends can be misleading
  - Small cities, small data samples

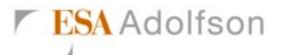








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  - Improvement / land value ratio (ILR)
  - Ratio of < 0.5 most common threshold</li>
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  - Mix of uses in mixed-use zones
- Critique of current methodology
  - ILR is too conservative and unreliable
  - Mismatch between assumed densities and plans and zoning



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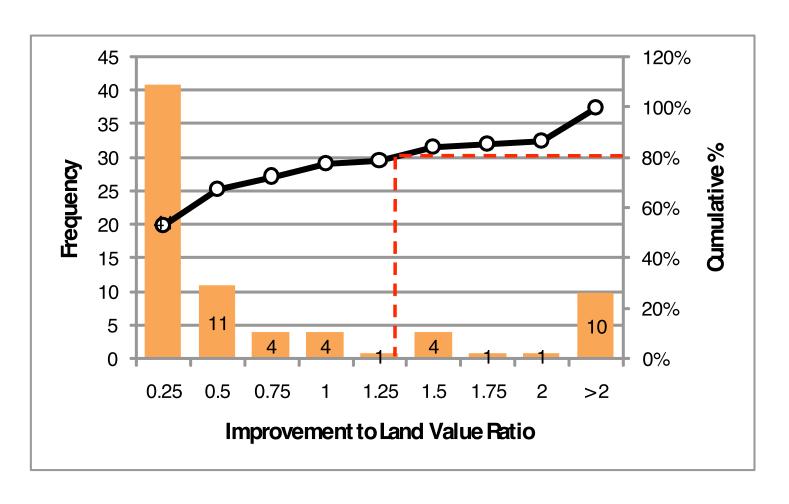
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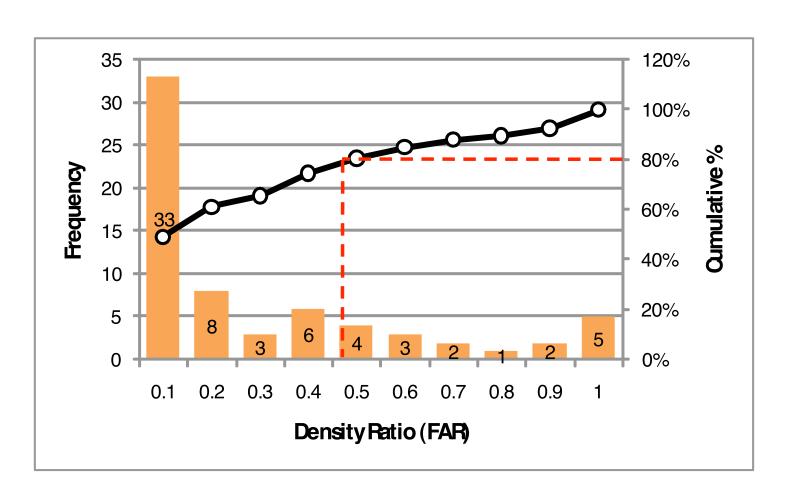
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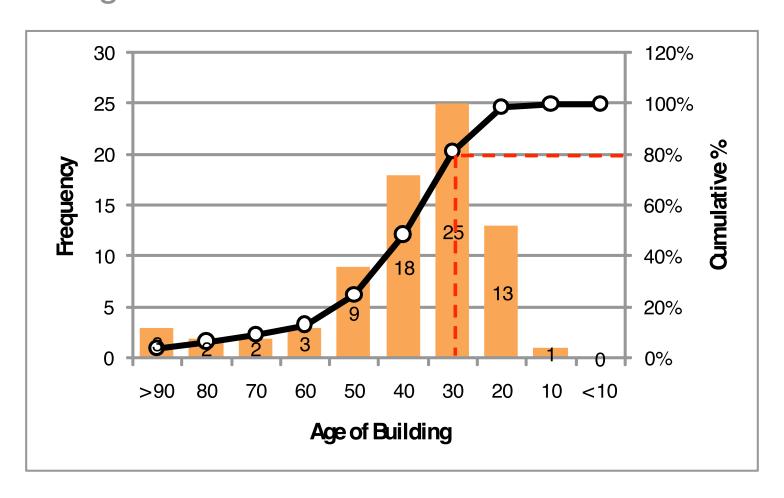
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- Edit GIS selection using checklist for additional factors
- Monitor development outcomes over time as basis for adjusting policy and assumptions





# Sensitivity Analysis: Kent UC



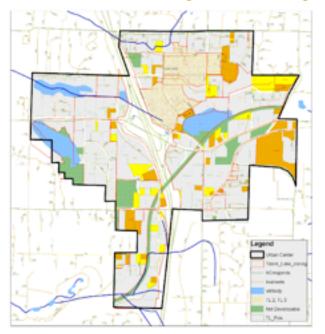


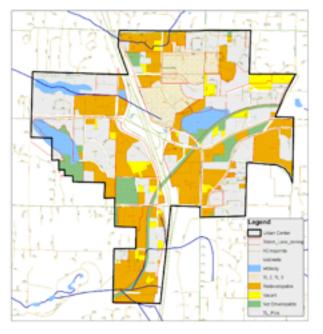
	2007 BLR	Alternative Analysis
Definition of	Existing Use SF or	Existing Use SF or
redevelopable land	Imp/Lnd < 1	Current FAR /
		Expected FAR < 0.33
DUs/Ac	75	90
FAR	0.15 - 1	1-2
MF for Redev. Land	15%	25%
Total DU Capacity	700	1900
Total Job Capacity	1400	4000





## Sensitivity Analysis: Totam Lake UC





	2007 BLR	Alternative Analysis
Definition of redevelopable land	Imp/Lnd value < 0.5	Existing Use SF or Current FAR /
DII /A	05,400	Expected FAR < 0.33
DUs/Ac	25 -100	Same
FAR	0.3 - 2	Same
MF for Redev. Land	15%	25%
Total DU Capacity	800	3000
Total Job Capacity	8000	17000





### **Additional Factors**

Local staff edit GIS maps using checklist tool with **definitions** and **methods** for identifying additional factors affecting redevelopment potential, to include:

Redevelopment Potential	Barriers to Redevelopment
☐ Current use	Limited access
Potential land assembly	Property owner
☐ Developer or owner interest	Regulatory restrictions
☐ Single-family homes	Competing uses
■ Building condition	Obsolete structures
☐ Location	Recent development
☐ Incentives	Condominiums
■ Market demand	Historic structures
	Market demand









- Next steps in King County:
  - Further analysis of parcel and project data
  - Expand redevelopment database beyond Urban Centers
  - Revise countywide methodology: FAR ratio favored over ILR
  - Implement through 2011 comp plans and 2012 BLRs
  - Monitor outcomes with feedback to policy (Reasonable Measures)





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- Consistency in approach boosts legitimacy and ability to coordinate planning countywide